THE COMFORT AKINTAYO

ELLEN FRANKEL CASE STUDY



LEARN MORE





ELLEN FRANKEL

Author, Librettist, Speaker, and Storyteller

Book Publications: Author of 10 published books, including The Deadly Scrolls, The Five Books of Miriam and The JPS Illustrated Children's Bible. Editor of two collections of Mitzvah Stories. Currently at work on new series, The Jerusalem Mysteries.

AT A GLANCE

CHALLENGES

As an author, Ellen's strengths lie in writing and storytelling, not necessarily in digital marketing. She needed someone to manage her email campaigns which allows her to focus on her writing.

RESULTS

- A 9.7% boost in click-through rates, leading to direct sales.
- Subscriber list growth of 10%, with a significant portion attributed to the welcome series.

OVERVIEW

To engage readers and promote the Jerusalem series by Ellen Frankel through targeted monthly email campaigns.

WHY THEY NEED THE PROJECT

Ellen Frankel needed my help to effectively engage her readership through professional and targeted email marketing campaigns, leveraging my expertise to enhance her brand and book promotion.

WHAT THEY HAD

ok in The Jerusalem Mysteries is available for purchase in nd Kindle editions. The audiobook is in production.

vious Jerusalem Mysteries, Israeli Intelligence Agent Maya acy where there might only be coincidence. A young Christi and his body

pod. At the same time three American white supremacists a gh her investigation, Maya uncovers a conspiracy to mount el and take hostages. The novel probes the twin antisemitic Libel and the Protocols of the Elders of Zion as well as mon y forms of antisemitism.

the book on Amazon, B&N.com, The Bookshop, and Books

RESOURCES THE CLIENT PROVIDED

- Login details
- Brand colors
- Previous templates

WHATIDID



Strategy

- Developed a comprehensive email marketing strategy tailored to the book series' themes and the author's brand.
- Segmented the subscriber list to deliver personalized content to different reader groups.



Execution

- Designed visually appealing email templates that reflected the series' aesthetic and enhanced reader engagement.
- Curated content that included book excerpts, author interviews, and exclusive insights into the serie

BEFORE

Key metrics

Increased Open Rates Improved Conversion Rates Higher Click-Through Rates (CTR)



29.2%



9.7% Click through rate rusalem Mysteries is available for p litions. The audiobook is in producti

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AFTER







CLIENT'S FEEDBACK



Comfort Akintayo has been a delight to work with. She's prompt in her communications, follows instructions meticulously, and delivers what she promises. I would recommend her to any friend or colleague

HIRING PROCESS





Discussion / Consultation

Discussing your project requirements to determine the right marketing approach for your business.



Proposal

Following our meeting, I'll put together a proposal document including project scope and associated costings for your approval.



Execution

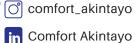
With the proposal approved, I'll get to work designing, developing, strategizing and executing the project as discussed

THE COMFORT AKINTAYO

YOUR MARKETING ALLY



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DISCLAIMER: The increased lead capture rate presented in this case study is specific to this client and their campaign. Landing page performance depends on various factors like target audience relevance, email campaign effectiveness, and overall marketing strategy. While we strive to optimize landing pages for maximum conversions, we cannot guarantee specific results.